



The slide has a dark header with the EPA seal on the left and the word "AGENDA" in large, light letters in the center. The main content is a bulleted list of five items.

AGENDA

- Review of Basic Standing Quotations (SQ) Process
- Requirements
- Proposed Functionality for VOA Process
- Questions
- Next Steps



## Review of SQ Process

- Offerors Create Initial “Generic” Technical and Pricing Proposal
- Initial Technical Review
  - Creation of Acceptable Vendor Pool
- Determination of Ships for Disposal
- Vessel Specific Notice Sent to Some or All of Acceptable Vendor Pool
- Offerors Create Vessel Specific Technical, Funding and Schedule Proposal
- Vessel Specific Review
- Award



## Requirements

- Easy to Follow Process for Program Office and Offerors
  - Reduce Re-work for Offeror
  - Ensure Evaluations are Based on Pre-defined Criteria Which Match Proposal Submission
  - Standardization of System Input for Audit and Evaluation Purposes
- Ability to Easily Re-create Paper Trail for Potential Protests



## Proposed Functionality

- Similar Screens to PRDA for Offerors and Evaluators
- New Drop-down List for Ease of Navigation
- Ability to Report on Differences Between Initial and Vessel Specific Proposals

**U.S. Maritime Administration**  
**Virtual Office of Acquisition**

*My Standing Quotation*

Welcome to the MARAD Standing Quotation Submission Site  
Please select one of the following options.

[Create Initial Proposal](#)

Offerors would only be able to create an initial proposal at the beginning of the process.

**NAVY**  
ACCOUNT

**OPPORTUNITIES**  
TENDERS  
PLANS  
SOLICITATIONS  
SCHEDULES  
SUPPORT  
SOLICITATION

**RESTRICTED INFORMATION**  
SOLICITATION  
SCHEDULES  
SUPPORT  
SOLICITATION

**ADMINISTRATION**  
SOLICITATION  
SCHEDULES  
SUPPORT  
SOLICITATION

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Additional Option  
to Navigate  
Proposal

**Standing Quotation Proposal Submission**

Page 2 of 3

**Production Throughput**  
C. Describe the production overhead to be incurred during various vessel dismantlement phases.

1. Describe how the ship will be prepared for and stored to ensure safe transport of the ship to the yard.

2. Describe the availability of the proposed dismantlement facility for the duration of the contract performance, either by a certificate, bonding or use of letter from the facility owner indicating a statement of intent to utilize such facilities for dismantling. Also include evidence that the site specific permits are not likely to affect the site of ship dismantling or construction vessel material removal.

3. Describe the previous use of the facility over the past 18 years.

4. Describe the decontamination activities to be accomplished by the prime contractor and those to be subcontracted.

5. Describe the security procedures at the dismantlement facility for the protection of ships and materials.

Save Cancel Print Close

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**Standing Quotation Proposal Submission**

Page 3 of 3

**Funding**  
C. How do you propose to fund this proposed action?

Initial Proposal Would  
Include a Single Quote  
Based on Price Per Ton

Save Cancel Print Close

Save the ship and submit working on this page. Exit this page without saving any changes. Print this page. Save and return the form.



**U.S. Maritime Administration**  
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**Standing Quotation Proposal Submission**

NAME: \_\_\_\_\_ ACCOUNT: \_\_\_\_\_

Page 2 of 3 Production Throughput

**Production Throughput**

1. Describe the production methods to be utilized during various vessel disassembly phases.  
The overall approach to the disassembly of the vessel is described in the attached RFP. It includes the overall approach to the disassembly of the vessel.

**Amendment 1 - Additional Information**  
The RFP was not amended.

**All Amendments**

2. Describe how the ship will be prepared for and towed to and from the ship building facility.  
The ship will be prepared for and towed to and from the ship building facility. The ship will be prepared for and towed to and from the ship building facility. The ship will be prepared for and towed to and from the ship building facility.

**Amendment 1 - Additional Information**  
The RFP was not amended.

**All Amendments**

3. Describe the availability of the proposed disassembly facilities for the duration of the vessel performance, either by ownership, assumed lease or by letter from the facility owner indicating an agreement to lease. Also include evidence that the site specific permits are in effect or can be obtained prior to the start of ship disassembly or construction as applicable.  
NADRA acquisition of Sparrow Point has an anticipated closing date of February 2, 2004 and the transaction is subject to regulatory review. The availability of the facility is subject to the availability of the facility. The availability of the facility is subject to the availability of the facility.

**Amendment 1 - Additional Information**  
The RFP was not amended.

**All Amendments**

4. Describe the previous use of the facility over the past 18 years.  
The facility at Sparrow Point has been a ship building facility, including commercial vessel activities, including ship repair, ship recycling, large repair, etc. All other facilities under construction and in operation for construction are a similar facility to the Sparrow Point facility.

**Amendment 1 - Additional Information**  
The RFP was not amended.

**All Amendments**

5. Describe the dismantling activities to be accomplished by the prime contractor and those to be subcontracted.  
The specific breakdown of prime versus subcontractor work is subject to the prime contractor's proposal. The specific breakdown of prime versus subcontractor work is subject to the prime contractor's proposal. The specific breakdown of prime versus subcontractor work is subject to the prime contractor's proposal.

**Amendment 1 - Additional Information**  
The RFP was not amended.

**All Amendments**

6. Describe the safety procedures at the disassembly facility for the protection of ships and materials.  
In addition to the compliance with relevant regulatory (OSHA), the contractor shall be required to provide a "safety plan" document to the facility. The safety plan shall be required to provide a "safety plan" document to the facility. The safety plan shall be required to provide a "safety plan" document to the facility.

**Amendment 1 - Additional Information**  
The RFP was not amended.

**All Amendments**

End this page without saving any changes Page 2 of 3

**U.S. Maritime Administration**  
**Virtual Office of Acquisition**

**Standing Quotation Proposal Submission**

NAME: \_\_\_\_\_ ACCOUNT: \_\_\_\_\_

Page 3 of 3 Production Throughput

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**All Amendments**

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**Amendment 1 - Additional Information**  
The RFP was not amended.

**All Amendments**

End this page without saving any changes Page 3 of 3

**U.S. Maritime Administration**  
**Virtual Office of Acquisition**

**My Standing Quotation**

Welcome to the MARAD Standing Quotation Submission Site

My Bid Proposal	Vessel Proposal	Proposal Title	Proposal Amount	Status
111	111	My first general proposal	\$100,000.00	Approved
	112	Proposal for vessel #1	\$100,000.00	Completed
	113	Proposal for vessel #2	\$100,000.00	Not
114	114	My second general proposal	\$100,000.00	Approved
	115	Proposal for vessel #1	\$100,000.00	Approved
	116	Proposal for vessel #2	\$100,000.00	Approved
	117	Proposal for vessel #3	\$100,000.00	Approved
118		My third general proposal	\$100,000.00	Rejected

The Offerors May Check the Status of a Proposal, Create a New Proposal or Edit and Existing Proposal

The Vessel Specific Proposal Creation Would be Enabled After an Offeror has had an Initial Proposal in the Approved State.

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**Standing Quotation Proposal Submission**

Please select a general proposal and a set of vessels to quotation create a your vessel specific proposal.

Select General Proposal:

Select Vessel(s):

The Offerors May Submit a Vessel Specific Price Quotation Once They Have Had An Initial Proposal Accepted.

The Offerors May Submit a Vessel Specific Price Quotation Based on Some or All of the Ships Available from MARAD.

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**Standing Quotation Proposal Submission**

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**Production Throughput**

3. How do the production methods to be utilized during various stages of dismantlement process?

The overall approach to be taken is to be detailed in the enclosed PQA regarding the use of a Technical Compliance Plan as a primary requirement.

Amendment C, Submitted at 11:43:28 AM

Filed by the U.S. Maritime Administration on 08/14/2004

**Add Amendment**

3a. Describe how the ship will be prepared for and loaded to ensure safe transport of the ship breaking facility.

Ship Preparation: The existing PQA is being updated to include all USCGA Class (2555) and 2550 Class ships. The ship preparation and loading will be done at the ship breaking facility. The ship will be loaded onto a barge and transported to the ship breaking facility. The ship will be loaded onto a barge and transported to the ship breaking facility. The ship will be loaded onto a barge and transported to the ship breaking facility.

**Add Amendment**

3b. Describe the availability of the proposed dismantlement facilities for the duration of the contract performance, subject to contract terms, existing terms or by force for the facility owner, including a statement of intent to utilize such facilities for dismantling. Also include evidence that the ship specific parties are not liable or not to be substituted prior to five (5) of all ship construction or construction contract or contract.

USCGA construction of Superior Fleet has an anticipated delivery date of February 2, 2004 and the transaction to acquire Superior Fleet will close within the first 15 days of the calendar year. We anticipate the availability of our facilities to be the later the end of the year 2004 and Superior Fleet to be available late 4th quarter 2004. Additional information related to the design of the project is available in our PQA response document.

**Add Amendment**

4. Describe the previous use of the facility over the past 10 years.

The facility of Superior Fleet has been used for the past 10 years, including commercial fishing and other uses. All other facilities under construction and available for acquisition are at a later date to the Superior Fleet facility.

**Add Amendment**

5. Describe the dismantling activities to be reestablished for the prime contractor and those to be allowed to occur.

The specific breakdown of prime contractor work activities is the subject of the attached response to the request for information. The Technical Compliance Plan is available upon request. Additional information related to the approach to the project is available in our PQA response document.

**Add Amendment**

6. Describe the vessel preparation at the dismantlement facility for the transportation of ships and materials.

The vessel preparation at the dismantlement facility for the transportation of ships and materials is the subject of the attached response to the request for information. Additional information related to the approach to the project is available in our PQA response document and the Technical Compliance Plan, which is available upon request.

**Add Amendment**

**The Offerors May Submit a Vessel Specific Price Quotation Which They Base on Their Acceptable Initial Proposal. If They Have No Changes, They May Skip Directly to the Pricing or Upload Schedule Section of the Proposal. Otherwise, Amendments are Added to Make The Proposal Specific.**

Cancel Print  
Close this page without saving any changes. Print this page.

**U.S. Maritime Administration  
Virtual Office of Acquisition**

**Standing Quotation Proposal Submission**

Page 3 of 6 Previous Page | Next Page | End Page

**Funding**

4. How do you propose to fund this proposed contract?

One Price for All

Price By Vessel

Ship 1:

Ship 2:

Ship 3:

Direct cost:

**The Offerors May Submit a Vessel Specific Price Quotation Based on Some or All of the Ships Available from MARAD. The Ships Listed on This Page Are Based on the Ships That the Offeror Choose on Proposal Setup Screen.**

Save Cancel Print Submit  
Save the form and continue working on this page. Close this page without saving any changes. Print this page. Save and Upload this form.

**U.S. Maritime Administration  
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**Standing Quotations Evaluation**

Additional Option to Navigate Evaluation

A PDF Version of the Offeror's Proposal Will be Available to the Evaluator.

Click Here View a PDF Version of the Proposal

Page 1 of 5

Production Throughput

1. Describe the production methods to be utilized during the three vessel alteration phases. The normal approach for North American Ship Repairing is described in the attached PDF response document. Evaluation of Technical Compliance Part: Available to Review and

Evaluator's Comments:

2. Describe how the ship will be prepared for and stored to ensure safe transport of the ship to the facility.

North America Ship Repairing (NASR) is responsible for ensuring all ship repair work is done in accordance with the relevant regulatory requirements. This includes the use of appropriate materials and processes as well as the use of appropriate safety procedures. The ship will be prepared for transport by ensuring that all necessary permits and approvals are in place. The ship will be stored in a secure and safe location until it is ready to be transported to the facility.

Evaluator's Comments:

3. Describe the availability of the proposed disassembly facilities for the duration of the contract. The facility at Queensway Road has an operational capacity of 100,000 tons per year. The facility at Queensway Road has an operational capacity of 100,000 tons per year. The facility at Queensway Road has an operational capacity of 100,000 tons per year. The facility at Queensway Road has an operational capacity of 100,000 tons per year.

Evaluator's Comments:

4. Describe the proposed method of testing and the test results. The facility at Queensway Road has a testing facility with a capacity of 100,000 tons per year. The facility at Queensway Road has a testing facility with a capacity of 100,000 tons per year. The facility at Queensway Road has a testing facility with a capacity of 100,000 tons per year. The facility at Queensway Road has a testing facility with a capacity of 100,000 tons per year.

Evaluator's Comments:

The specific location of your vessel's repair work is subject of the bid and the specific location of your vessel's repair work is subject of the bid and the specific location of your vessel's repair work is subject of the bid and the specific location of your vessel's repair work is subject of the bid.

**U.S. Maritime Administration  
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**Standing Quotations Evaluation**

Additional Option to Navigate Evaluation

The Evaluator Will See the Offeror's Response to a Question and then a Text Box to Enter Their Evaluation.

Click Here View a PDF Version of the Proposal

Page 5 of 5

Production Throughput

1. Evaluation Summary

Acceptable

Referable for Approval

Evaluator's Comments:

2. Unacceptable

Referable for Rejection

Evaluator's Comments:

3. Unacceptable but Reasonable to be Made Technically Acceptable

Clarification:

Level of Discrepancy:

Save Cancel Print Submit

Save the form and the data working on this page. Edit this page without saving any changes. Print this page. Save and Close this form.

**U.S. Maritime Administration**  
**Virtual Office of Acquisition**

*My Standing Quotation*

Contracting Officer Evaluation Index

The Contracting Officer Will Have Access to See Where the Evaluations Stand in Order to Perform Their Function.

Proposal #	Type	Proposal Title	Office	Buyer A	Buyer B	Buyer C	Buyer D	Buyer E
113	General	IL&S Rail general proposal	IL&S	Taylor	Anderson	Smith	✓	Michaels
117	Yearly	IL&S Proposal for services #1	IL&S	Taylor	Anderson	Smith	✓	Michaels
118	General	IL&S Proposal for services #2	IL&S	Taylor	Anderson	Smith	✓	Michaels
147	General	CL&T general proposal	CL&T	Taylor	Anderson	Smith	✓	Michaels
148	Yearly	CL&T Proposal for services #1	CL&T	Smith	Anderson	Smith	✓	Michaels
151	Yearly	CL&T Proposal for services #2	CL&T	Taylor	Smith	Smith	✓	Michaels
144	Yearly	CL&T Proposal for services #3	CL&T	Taylor	Anderson	Smith	✓	Michaels
144	General	PL&C Rail general proposal	PL&C	Smith	Anderson	Smith	✓	Michaels

Approved  
 Partially Approved  
 Rejected

**Questions**

- Email Address for Q&A Submission  
 – [VOA\\_StandingQuotations@marad.dot.gov](mailto:VOA_StandingQuotations@marad.dot.gov)
- How should we handle an amendment to an Approved proposal? Should the process act like a “Save As..”?



## Next Steps

- Approval from Team Members for the Basic Concepts
- Agree on the Specific Requirements, such as Language
- Discuss Timeline
- Determine User Acceptance Testers